

Message Text

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ACTION EA-12

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UNCLAS BANGKOK 10530

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: ADS REQUEST FOR SWECO, INC., LOS ANGELES, CALIFORNIA

REF: USDOC CD 144, FEBRUARY 28, 1978

THE FOLLOWING FIRMS HAVE BEEN CONTACTED AND HAVE EXPRESSED INTEREST
IN ACTING AS AGENT FOR SWECO'S PRODUCTS:

1. CITY EQUIPMENT & CHEMICALS CO., LTD.
69/3 PETCHBURI ROAD
BANGKOK, THAILAND
CONTACT: MR. PIPAT TEMIYASATHIT, MANAGING DIRECTOR
PHONE: 2512660, 2522222
CABLE: AQUATEC BANGKOK
COMMENT: MR. PIPAT HAS EXPRESSED INTEREST IN SWECO'S PRODUCTS
AND WISHES TO OBTAIN FURTHER DETAILS ON PRODUCT SPECIFICATIONS AS
WELL AS PREVIOUS APPLICATIONS IN FOOD, PHARMACEUTICAL AND PAPER
INDUSTRIES. CITY EQUIPMENT & CHEMICALS COMPANY IS A NEWLY ESTA-
BLISHED FIRM AND OPERATES AS IMPORTER AND DISTRIBUTOR OF INDUSTRIAL
MACHINERY AND EQUIPMENT AS WELL AS INDUSTRIAL DESIGN SERVICES.
FIRM IS RUN BY MR. PIPAT TEMIYASATHIT, WHO IS A PROFESSIONAL
ENGINEER IN THE FIELD OF WATER PURIFICATION AND WASTE WATER
TREATMENT.

2. SUCO COMPANY LIMITED
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288/10-13 SURAWONGSE ROAD
P.O. BOX 696
BANGKOK 5, THAILAND
CONTACT: MR. P. SINN, GENERAL MANAGER
PHONE: 2347915-9
CABLE: SUCO BANGKOK
TELEX: TH 2775

COMMENT: MR. SINN SAID THAT THE MARKET POTENTIAL FOR SEPARATORS IS STILL BRIGHT IN COMING YEARS. HOWEVER, THE MAJORITY OF THE MARKET IS CONTROLLED BY CENTRIFUGAL TYPE SEPARATORS. SUCO HAS EXPRESSED GREAT INTEREST IN SWECO'S PROPOSAL AND WISHES TO OBTAIN PRICE QUOTATIONS AND APPLICATIONS FOR SEPARATORS USED IN THE FOOD, PHARMACEUTICAL AND PAPER INDUSTRIES. SUCO IS A LEADING IMPORTER AND DISTRIBUTOR OF SUGAR INDUSTRY MACHINERY AND EQUIPMENT.

3. RIECKERMANN (THAILAND) CO., LTD.

46/1 NORTH SATHORN ROAD

P.O. BOX 826

BANGKOK, THAILAND

CONTACT: MR. JOACHIN WITTENBURG, MANAGING DIRECTOR

PHONE: 2343061

CABLE: RIKAMAN BANGKOK

TELEX: RIKMAN, TH 2619

COMMENT: FIRM INTERESTED IN SWECO'S PRODUCT AND WISHES TO DISCUSS FURTHER WITH U.S. SUPPLIER, ESPECIALLY PRICE QUOTATIONS AND PRODUCT DETAILS.

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OPA IS A BRANCH OF RIECKERMANN ORGANIZATION WITH HEADQUARTERS IN HAMBURG, W. GERMANY. FIRM IS A LEADING IMPORTER FOR THE PHARMACEUTICALS, COSMETICS, PACKAGING, FOOD PROCESSING AND WOOD-WORKING INDUSTRIES. IT ALSO UNDERTAKES COMPLETE ELECTRICAL AND MECHANICAL INSTALLATION AND AFTER SALES SERVICES.

WHITEHOUSE

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